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Business Model Generation is a hands-on manual designed to help organizational leaders formalize business concept new product development. In collaboration with their design community, authors

Osterwalder and Pigneur developed a business model (BM) design approach surrounding "how an organization creates, delivers, and captures value" (p. 14), termed the Business Model Canvas (BMC or Canvas).

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I invented the Business Model Canvas, co-founded strategyzer.com and lead authored Business Model Generation which sold a million copies in 30 languages. My speaking fees correspond to the conventional rates of the global speaking circuit of best-selling authors.

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